



Frequently Asked Questions – eSignature

Q: Why should I use an electronic signature instead of a hand written “wet” signature?

A: There are instant efficiencies and value benefits that will be felt across your organization including increased customer satisfaction and retention, a reduction in paper related business costs, shorter sales cycles and faster time to funding.

Q. Is your electronic signing process legal?

A. The Uniform Electronic Transaction Act (UETA) and the Federal Electronic Signatures in Global and National Commerce Act, (ESIGN Act, S. 761) empower electronic documents and digital signatures to be used with the same effect as paper documents and ink signatures. These enabling laws also define a set of stringent requirements for the handling of electronic documents as part of online contracts and transferable records. eOriginal provides all the elements required to develop UETA and E-Sign compliant applications. Multiple methods of authentication, including email / security code & OFAC lookup, for our eSignatures make eOriginal the most compliant solution in the industry today.

Q. Is your electronic signing process secure?

A. Security is not only paramount, it is frequently the deal breaker when business processes move online. eOriginal has always approached optimal security as “must have.” The experience we’ve gained working with ultra–security conscious organizations like Freddie Mac, Fiserv, and Bank of America can be your advantage. The due diligence performed by their operations, security and counsel have confirmed eOriginal technology as the most proven platform in the industry.

Q. We’re worried about storing our documents in the cloud. How do we know they’ll be secure?

A. eOriginal’s Trusted Repository™ eVault is hosted in a state of the art facility managed by SunGard. It is an SSAE 16 Type II Data Center. All documents in your partition of the Trusted Repository™ are encrypted at rest, and can only be accessed by those who you explicitly grant permission.

Q. How will this fit into my existing ecosystem of products and systems?

A. eOriginal’s advanced APIs enable a clear path of integration with existing business systems (e.g. CRM, ECM, DMS, or origination systems), allowing for ease of integration, custom workflows and fast implementation.